

Message Text

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ACTION EUR-25

INFO OCT-01 ISO-00 EB-11 DRC-01 RSC-01 /039 W

----- 088192

R 201030Z SEP 74

FM AMEMBASSY BELGRADE

TO AMEMBASSY VIENNA

INFO AMCONSUL ZAGREB

SECSTATE WASHDC 623

USDOC

AMEMBASSY BERN

UNCLAS SECTION 1 OF 2 BELGRADE 4661

PASS: VIENNA FOR ADVANCE OFFICER KATZ

USDOC PASS CARTERON/OIM/SAD

E.O. 11652: NN/A

TAGS: BEXP, YO, SW, AU

SUBJ: ENVIRONMENTAL PROTECTION EQUIPMENT TRADE MISSION

REF: BERN 3365

SUMMARY: YUGOSLAV PACKAGE PROVIDES FULL, BALANCED PROGRAM FOR TRADE MISSION OCT 13-18. BELGRADE SCHEDULE COMBINES INTRODUCTION TO FEDERAL POLICY MAKERS WITH MEETINGS WITH INDUSTRY. SARAJEVO VISIT AFFORDS OPPORTUNITY TO INSPECT AND OFFER SOLUTIONS FOR VAST URBAN AND INDUSTRIAL POLLUTION PROBLEMS ON WHICH CITY SEEKING IBRD FINANCIAL ASSISTANCE. ZAGREB/LJUBLJANA PORTION IS TARGETED APPROACH TO KEY ENGINEERS IN INSTITUTES AND ENTERPRISES SEEKING INSTRUMENTS AND SYSTEMS FOR ENVIRONMENTAL PROTECTION. THESE CITIES ALSO OFFER CHANCE TO FOLLOW UP ON AUSTRIAN PROMOTION OF PROJECT 2000 AT GRAZ, WHERE ALL MISSION MEMBERS WILL HAVE EXHIBITS. S AND E BUDGET \$1,850 FOR YUGOSLAVIA (DOWN FROM \$2,400), AND INCREASE TO \$1,600 NOW RECOMMENDED FOR SWITZERLAND. ESTIMATED \$1,660 HOSPITALITY COSTS BOTH COUNTRIES LEAVE \$90 IN RESERVE.

CONTROL OFFICERS ARE: COMATT GEORGE KELLEY AT EMBASSY BERN, WILLIAM WALLER AT EMBASSY BELGRADE (BELGRADE, SARAJEVO), AND ERWIN VON DEN STEINEN AT AMCONSUL ZAGREB (ZAGREB/LJUBLJANA).

END SUMMARY

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1. FOLLOWING FOR CONCURRENCE BY AO KATZ IS HIS MESSAGE AS AMENDED IN ZAGREB DISCUSSION SATURDAY, SEPT 14.

2. MISSION WILL ARRIVE BELGRADE SUNDAY, OCT 13, SWISSAIR 452 AT 1410, AND NOT RPT NOT 1445 AS PREVIOUSLY REPORTED.

3. ENTIRE FOLLOWING SCHEDULE KEYED TO YUGOSLAV WORKING DAY BETWEEN 0700 AND 1500.

4. TENTATIVE BELGRADE SCHEDULE:

(A) SUNDAY OCT 13: MISSION WILL BE MET ON ARRIVAL AT AIRPORT BY FSO AND ONE EMBASSY CAR, ONE EMBASSY LUGGAGE VAN AND TWO ADDITIONAL RENTAL CARS (S&E). TRANSFER TO HOTEL MOSKVA. 1700-1830: BRIEFING IN MISSION DIRECTORS' SUITE BY POST PERSONNEL.

(B) MONDAY OCT 14. SERBIAN (REPUBLIC) CHAMBER OF ECONOMY, WITH ENCOURAGEMENT FROM FEDERAL CHAMBER, IS CO-SPONSORING BELGRADE PROGRAM. SERBIAN CHAMBER WILL HOST MEETING AT NO COST.

(1) 0815: MISSION MEMBERS PROCEED APPROX THREE BLOCKS TO SERBIAN CHAMBER.

(2) 0830-0930: GENERAL MEETING AT WHICH EACH MEMBER WILL GIVE FIVE-MINUTE (MAXIMUM) PRESENTATION OF HIS COMPANY AND PRODUCT TO GOVERNMENT AND INDUSTRY OFFICIALS. TWENTY-MINUTE QUESTION PERIOD.

(3) 0930-1330: INDIVIDUAL MEETINGS AT SERBIAN CHAMBER.

(4) 1400-1630: STAG LUNCHEON AT HOTEL MOSKVA (HOSPITALITY FUND), HOSTED BY HIGH-RANKING US EMBASSY OFFICIAL FOR MISSION AND DECISION MAKERS IN GOVERNMENT AND INDUSTRY. EVENING FREE.

C. TUESDAY OCT 15:

(1) 0800-1100: FOLLOW-UP APPOINTMENTS

(2) 1100-1330: GROUP SITE VISIT TO ONE OF LARGE INSTITUTIONS CHARGED WITH SOLVING POLLUTION PROBLEMS. TRANSPORTATION WILL UNCLASSIFIED

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BE BY ONE EMBASSY CAR AND ONE OR TWO TAXIS (S&E).

(3) APPROX 1930: TRANSFER TO AIRPORT IN SAME MANNER AS OCT 13 TRANSFER. DEPART YUGOSLAV AIRLINES 730 AT 2050.

5. TENTATIVE SARAJEVO SCHEDULE.

A. TUESDAY OCT 15: ARRIVE SARAJEVO 2130. MISSION WILL BE

MET BY POST PERSONNEL. TRANSFER TO BRISTOL HOTEL BY TAXIS (S&E).

B. WEDNESDAY OCT 16:

(1) 0800-0900: GENERAL MEETING IN BRISTOL HOTEL CONFERENCE ROOM (SIMILAR TO OCT 14 BELGRADE MEETING).

(2) 0900-1330: INDIVIDUAL MEETINGS IN SAME CONFERENCE ROOM.

(3) 1400-1630: STAG LUNCHEON AT BRISTOL HOTEL (HOSPITALITY FUND) HOSTED BY COMMERCIAL ATTACHE (SIMILAR TO OCT 14 BELGRADE LUNCHEON). EVENING FREE.

C. THURSDAY OCT 17:

(1) 0615: TAXI TRANSFER TO AIRPORT.

(2) 0735: DEPART ON YUGOSLAV AIRLINES 831 FOR ZAGREB.

6. TENTATIVE ZAGRE/LJUBLJANA SCHEDULE.

A. THURSDAY OCT 17:

(1) 0830: ARRIVE ZAGREB. FSO WILL MEET. TRANSPORTATION THROUGHOUT DAY IN GOV PLUS RENTED (S&E) MINIBUS. TRANSFER TO PALACE HOTEL, WHERE POST PERSONNEL WILL BRIEF MISSION.

(2) 1100: BEGIN SITE VISITS. POSSIBLE SITES: FOOD PROCESSING AND CHEMICAL INDUSTRIES AS WELL AS RESEARCH INSTITUTE PARTICULARLY CONCERNED WITH POLLUTION CONTROL. NOTE: SCHEDULE FLEXIBLE SINCE UNPREDICTABLE SARAJEVO WEATHER COULD DELAY FLIGHT DEPARTURE. EVENING FREE.

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B. ON FRIDAY OCT 18, THE MISSION DIVIDES, IN RESPONSE TO DIFFERENT INTERESTS EXPRESSED BY INSTITUTES AND ENTERPRISES IN SLOVENIA AND CROATIA. MISSION DIRECTOR, AJAX, DURHAM, GENERAL RESOURCES, AND HYDROCYCLONICS WILL REMAIN IN ZAGREB. ENVIRONMENTAL AIR CONTROL, THERMOELECTRON AND KALSICO WILL SPEND DAY IN LJUBLJANA.

C. OCT 18 - ZAGREB GROUP. TRANSPORTATION IN RENTED VEHICLE (S&E).

(1) 0810: ACCOMPANIED BY FSO, LEAVE HOTEL FOR MEETINGS AT TECHNOLOGICAL FACULTY, ZAGREB UNIVERSITY.

(2) 0830-1000: DR. JOHANNIDES, VP OF FEDERAL COUNCIL FOR PROTECTION OF THE HUMAN ENVIRONMENT, PLANNING MEETING WITH 10-15 TOP ENVIRONMENTAL CONTROL ENGINEERS FROM INSTITUTIONS AND INDUSTRIES.

(3) 1030-1300: INDIVIDUAL MEETINGS. SOME MEETINGS
MAY PROCEED AT OTHER LOCATIONS, INCLUDING ENTERPRISES, AS PER
LIKELY APPOINTMENT BETWEEN DURHAM AND MAJOR OIL COMPANY, INA.

(4) 1330-1600: STAG LUNCHEON (HOSPITALITY FUND)
HOSTED BY A SENIOR CONGEN OFFICER.

D. OCT 18 - LJUBLJANA GROUP.

(1) 0730: ACCOMPANIED BY FSO, DEPART HOTEL PALACE IN
CONGEN VEHICLE FOR LJUBLJANA.

(2) 1000-1300: MEETING, FOLLOWED BY INDIVIDUAL DISCUSSIONS,
AT RESEARCH SITE WITH ENGINEERS OF ISKRA (ONE OF YUGOSLAVIA'S
LARGEST ENTERPRISES AND JOZEF STEFAN INSTITUTE (KEY RESEARCH
INSTITUTE
IN POLLUTION CONTROL AND IMPACT PLANNING). REPRESENTATIVES OF
OTHER RELEVANT SLOVENE ENTERPRISES WILL BE INCLUDED AS APPROPRIATE.

(3) 1330-1600: LUNCHEON (HOSPITALITY FUND) HOSTED BY
CONGEN OFFICER AT LOCAL RESTAURANT. AFTER LUNCHEON, CONGEN
VEHICLES RETURN TO ZAGREB.

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R 201030Z SEP 74
FM AMEMBASSY BELGRADE
TO AMEMBASSY VIENNA
INFO AMCONSUL ZAGREB
SECSTATE WASHDC 624
USDOC
AMEMBASSY BERN

UNCLAS SECTION 2 OF 2 BELGRADE 4661

7. MISSION FORMALLY ENDS COB FRIDAY, OCT 18. MISSION DIRECTOR'S
SUITE, HOWEVER, RESERVED THROUGH THAT NIGHT. MISSION MEMBERS
MAY WISH MAKE INDIVIDUAL PLANS SPEND WEEKEND AT SCENIC, HISTORIC

LAKE BLEĐ, ABOUT 45 MILES NORTHWEST OF LJUBLJANA. MEMBERS MAY EITHER RENT CAR, OR TAKE TRAIN TO LJUBLJANA AND PROCEED FROM THERE BY RENTED CAR TO BLEĐ. (LJUBLJANA GROUP NEED NOT RETURN TO ZAGREB.) MEMBERS MAY WISH TO STAY AT GOLF HOTEL (SINGLE ABOUT \$12 PER DAY, DOUBLE \$17). RETURN BY CAR(S) TO LJUBLJANA ON SUNDAY, OCT 20 OR MONDAY, OCT 21 AND TAKE DAILY 1320 TRAIN DIRECT TO GRAZ, ARRIVING AT 1812.

8. SUGGESTIONS THAT MISSION MAY WISH SPEND WEEKEND BLEĐ RATHER THAN DUBROVNIK AS DISCUSSED USDOC PRIOR AO DEPARTURE IS RESULT OF MISSION ENDING FRIDAY IN NORTHERN YUGOSLAVIA RATHER THAN SARAJEVO AS ORIGINALLY SCHEDULED. WOULD NOT APPEAR LOGICAL FOR MEMBERS TO TRAVEL OVER 350 MILES SOUTH WHEN GRAZ ONLY 175 MILES NORTH OF THEIR LAST STOP. FOR MORE DETAILS ON BLEĐ, SEE ZAGREB 0809, PARA 4 (TELECOMMUNICATIONS TSS). MISSION MEMBERS WHO PREFER NOT TO PROCEED BLEĐ MAY FLY ZAGREB-VIENNA SATURDAY, OR TAKE DAILY TRAIN FROM LJUBLJANA OR ZAGREB DIRECT TO GRAZ OR VIENNA.

9. FIVE SINGLES, TWO DOUBLES AND SUITE RESERVED ALL STOPS (EXCEPT OPTIONAL STOP BLEĐ AFTER MISSION ENDS). RATES RANGE FROM \$19-28 SINGLE AND \$25-40 DOUBLE INCLUDING BREAKFAST. AVAILABLE LITERATURE POUCHED WASHINGTON SEPT 17.

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10. BEGIN COMMENTS: MISSION WILL BE FACILITATED BY COOPERATION OF FEDERAL CHAMBER OF ECONOMY AND SUPPORT EXPECTED FROM REPUBLICAN CHAMBERS.

11. BELGRADE. AO NOTES VERY USEFUL APPOINTMENTS WHICH EMBASSY ARRANGED DURING HIS VISIT.

12. SARAJEVO. COMATT HAS INSPECTED HOTEL AND CONFERENCE ROOM. BRISTOL IS BEST HOTEL IN CITY AND ONLY ONE WITH SUITABLE CONFERENCE ROOM. COMATT DISCUSSING POSSIBLE FREE CONFERENCE LOCATION AND FELT THE DIRECTLY CAN BEST PURSUE QUESTION. WILL VISIT SARAJEVO WITHIN TWO WEEKS TO FIRM UP ALL ARRANGEMENTS. (DUE TO PREVIOUS COMMITMENT ZAGREB SEPT 12-14, UNABLE TRAVEL TO SARAJEVO DURING AO VISIT AND SAW NO NEED FOR AO GO THERE ALONE.) FORESEES NO PROBLEM WITH TRANSPORTATION IN SARAJEVO.

13. ZAGREB/LJUBLJANA. AS PER COMATT/DON JOHNSON TELECON AND KATZ/CARTERON DISCUSSION PRIOR AO DEPARTURE WASHINGTON, EMBASSY BELGRADE AND AMCONSUL ZAGREB RECOMMEND MISSION INCLUDE ZAGREB AND LJUBLJANA IN ITINERARY. LAST DAY'S SCHEDULE WILL PERMIT TARGETED APPROACH IN BOTH THESE HIGHLY INDUSTRIALIZED URBAN AREAS. SUGGESTED COMPOSITION OF GROUPS WILL PERMIT RESPONSE TO PARTICULAR INTEREST IN LJUBLJANA IN INSTRUMENTS, WHEREAS IN CROATIA WITH LARGER SCALE INDUSTRY MORE IMMEDIATE NEED APPEARS TO EXIST FOR SPECIALIZATION OF COMPANIES REMAINING IN

ZAGREB PER PARA 6(B). FURTHER RELAVANT FACTOR IS PROJECT 2000 AT GRAZ, WHERE ALL MISSION MEMBERS WILL EXHIBIT AFTER TRADE MISSION ENDS. AUSTRIAN PROMOTERS OF PROJECT 2000 CHOSE TO STAGE THEIR TWO PRESS CONFERENCES IN YUGOSLAVIA IN LJUBLJANA AND ZAGREB, WHICH EQUALLY ACCESSIBLE TO GRAZ, AND EMPHASIZED U.S. DELEGATION WOULD ALSO VISIT.

14. AO MADE HOTEL ARRANGEMENTS AND MET WITH COMATT AND CONGEN OFFICER IN ZAGREB OCT 14. CONGEN REVIEWED PRELIMINARY ARRANGEMENTS FOR MISSION SCHEDULE IN ZAGREB AND LJUBLJANA. INCE CONGEN AWAITING CONFIRMATION SCHEDULE BY CONTACTS, SAW NO NEED FOR AO CALLS AND WILL DO OWN FOLLOW-UP.

15. YUGOSLAV SCHEDULE LACKS CERTAIN SPECIFICS WHICH ALL WOULD HAVE PREFERRED OBTAIN BEFORE AO'S DEPARTURE. DIFFICULT, HOWEVER, TO CEMENT DETAILS UNTIL LATER DATE, AND MANY INDUSTRIAL UNCLASSIFIED

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APPOINTMENTS MAY NOT BE SCHEDULED UNTIL GROUP MEETING EACH STOP. EMBASSY AND CONGEN WILL CABLE ADDITIONAL INFORMATION AS IT DEVELOPS.

16. ASK MISSION MEMBERS MAKE ALL AIR RESERVATIONS NOW. ONLY ONE FLIGHT PER DAY SARAJEVO-ZAGREB.

17. PROVISION OF TELEPHONE IN BELGRADE CONFERENCE ROOM IMPOSSIBLE AND UNLIKELY AT OTHER LOCATIONS OF GROUP MEETINGS, BUT CONVENIENT TELEPHONE SERVICE WILL BE AVAILABLE.

18. BUDGET. REDUCE S AND E FOR YUGOSLAVIA FROM \$2,400 TO \$1,850. ESTIMATED APPORTIONMENT AS FOLLOWS:

(A) BELGRADE - \$495: DIRECTOR'S SUITE TWO NIGHTS \$80, 1000 USIS BROCHURES, TO INCLUDE TWO PAGES ON PROJECT 2000 FOR ALL YUGOSLAV SHOPS (NO REPLY CARD PERMITTED) \$50, USIS PHOTOGRAPHER \$10, ESCORT INTERPRETER/SECRETARY \$100, ADDITIONAL INTERPRETERS \$180, TRANSPORTATION FROM AND TO AIRPORT AND FOR GROUP VISIT \$75.

(B) SARAJEVO - \$895: DIRECTOR'S SUITE TWO NIGHTS DOLS \$60, CONFERENCE ROOM FOR ONE DAY \$235 (NOTE THIS AMOUNT DISCOUNTED RATE; EMBASSY WILL CONTINUE ATTEMPT LOCATE FREE SPACE ELSEWHERE IN SARAJEVO), SECRETARY/INTERPRETER \$100, TWO ADDITIONAL INTERPRETERS \$150, TRANSPORTATION FROM AND TO AIRPORT AND FOR GROUP VISIT \$75, EMBASSY TRAVEL PRIOR TO AND DURING MISSION DOLS \$275.

(C) ZAGREB/LJUBLJANA - \$460: DIRECTOR'S SUITE (ZAGREB) \$85, SECRETARY/INTERPRETER ASSISTANCE FOR BOTH CITIES \$140, ADVANCE PROMOTION COSTS \$80, PHOTOGRAPHER \$30, TRANSPORTATION IN ZAGREB \$125.

19. S&E WILL PAY SOME EMBASSY TRAVEL COSTS, BUT EMBASSY AGREED

BEAR ALL MAILING, TELEPHONE, INVITATION AND OTHER PROMOTION EXPENSES. POST WILL ALSO ISSUE PRESS RELEASES FOR ALL MISSION STOPS PRIOR TO MISSION ARRIVAL, AND WILL WORK CLOSELY WITH CHAMBERS OF ECONOMY IN PUBLICIZING. AMCONSUL ZAGREB WILL COVER PROMOTION COSTS LJUBLJANA.

20. VIEW BERN REFTEL (PARA 4 AND 5), AO RECOMMENDS SWITZERLAND APPROPRIATION BE INCREASED BY ADDITIONAL \$150 (OVER AND ABOVE \$250 REFTEL PARA 5) TO \$1,600 TOTAL. THIS INCLUDES ADDITIONAL UNCLASSIFIED

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\$30 TO PERMIT HIRE PHOTOGRAPHER FOR \$70, AND \$120 FOR ADDITIONAL COMMUNICATIONS AND MISCELLANEOUS EXPENSES WHICH POST ONLY AGREED PAY IF USDOC BUDGET UNABLE AFFORD. AO SUGGESTS USDOC TAKE THIS HIGH SWISS BUDGET FOR FOUR NIGHTS INTO ACCOUNT WHEN MAKING PRELIMINARY BUDGET FUTURE EVENTS IN SWITZERLAND.

21. ESTIMATED HOSPITALITY COSTS NOW STAND AT:

(A) \$550 - SWITZERLAND
\$430 - BELGRADE (\$400 LUNCHEON, \$30 REFRESHMENT IN SUITE)
\$430 - SARAJEVO (SAME EXPENSES AS BELGRADE)
\$250 - ZAGREB/LJUBLJANA (SMALLER LUNCHEONS EACH CITY)
\$ 90 - RESERVE
\$1,750 TOTAL

22. INCLUDE AMCONSUL ZAGREB AS ADDRESSEE ON ALL MESSAGES.
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